

PKW und LKW Antriebsstrang der Zukunft The Future PC and HD Powertrain

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AVL List GmbH (Headquarters)

The Future Automotive World will be a Different One

More different than we assumed in the past

Financial impacts → OEM change from Technology Diversification towards BEV Focus



Content

- **1** Legislation & Market Trends
- **2** Trends Internal Combustion Engines
- **3** Trends Electrification
- 4 Trends Heavy Duty Vehicles

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Flashlight on PassCar Global Trends



- Intent to become an environmental leader ("Green Deal", "Fit for 55"), focus on Tank to Wheel CO₂, e-fuels no focus for PassCar
- Political Dogma to push BEV by CO₂ legislation



- Official focus on electrification, but balancing environmental aspects with economy
 → both BEV+HEV
- Enormous technology catch-up, targeting technology leadership
- Still new ICE under development – Dedicated Hybrid Engines and Transmissions



- Environmental policy is completely changing
- From ignoring environmental aspects towards overemphasize BEV
- Political intention to match electromobility with infrastructure and customer challenges

Different political priorities



Delivering the European Green Deal

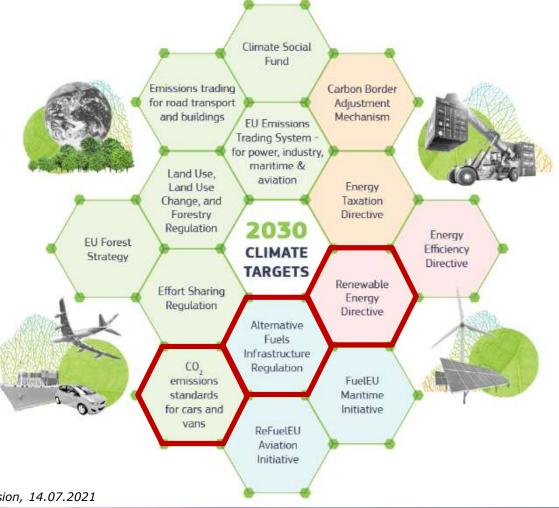
The Decisive Decade

The EU will reduce its net greenhouse gas emissions by at least 55% until 2030, compared to 1990 levels, as agreed in the EU Climate Law.

→ A Prize on carbon and a premium on decarbonization.

(Frans Timmermans, Executive Vice-President for the European Green Deal, press conference, 14.07.2021)

Source: Architecture of the package Factsheet, European Commission, 14.07.2021



Delivering the European Green Deal

The Decisive Decade

The EU will reduce its net greenhouse gas emissions by at least 55% until 2030, compared to 1990 levels, as agreed in the EU Climate Law.

Proposal of EU Commission 2021-07-14

CO₂ New Pass Car Fleet Average

2030: -55 % vs 2021

2035: -100% vs 2021

→ A Prize on carbon and a premium on decarbonization.

(Frans Timmermans, Executive Vice-President for the European Green Deal, press conference, 14,07,2021)





Source: Architecture of the package Factsheet, European Commission, 14.07.2021

The Fit for 55 Package: At a glance

Pricing

- Stronger Emissions Trading in aviation
- Extending Emissions
 Trading to maritime, road
 transport, and buildings
- Updated Energy taxation Directive
- New Carbon Border Adjustment Mechanism

Targets

- Updated Effort Sharing Regulation
- Updated Land Use and Forestry Regulation
- Updated Renewable Energy Directive
- Updated Energy Efficiency Directive

Rules

- Stricter CO₂ performance for cars & vans
- New infrastructure for alternative fuels
- More sustainable aviation fuels
- Cleaner maritime fuels

Support measures

Social Climate Fund and enhanced Modernisation and Innovation Funds.

Source: 'Fit for 55' - Communication, European Commission, 14.07.2021



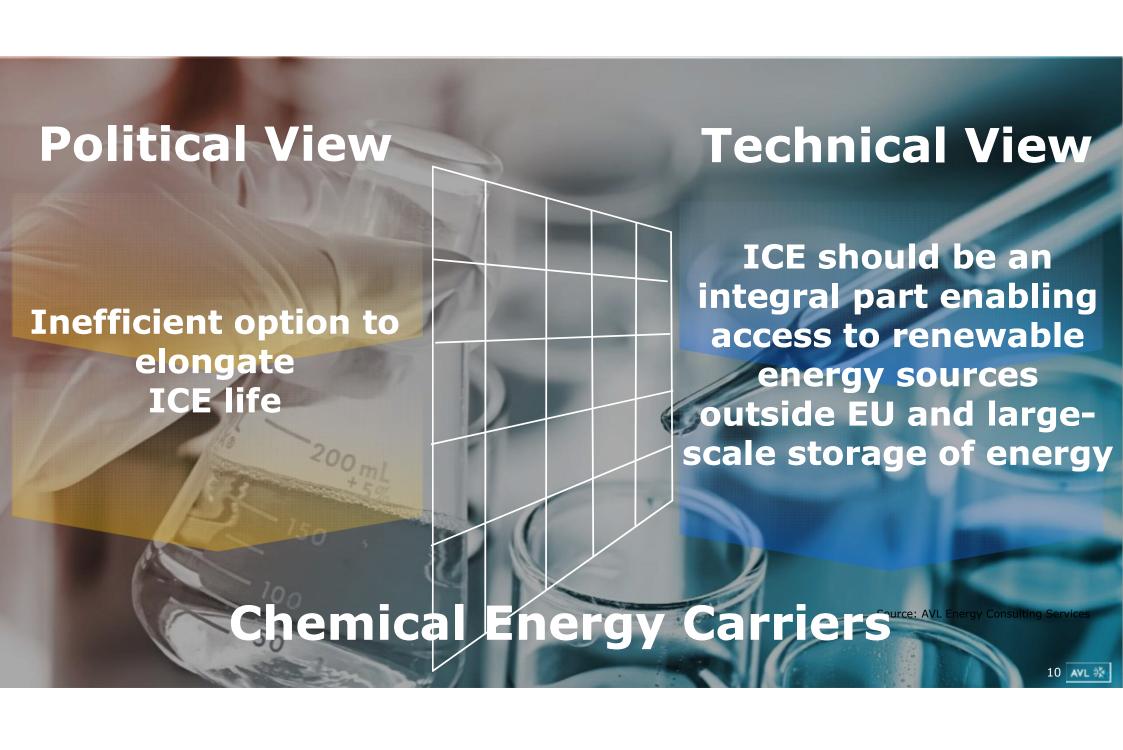
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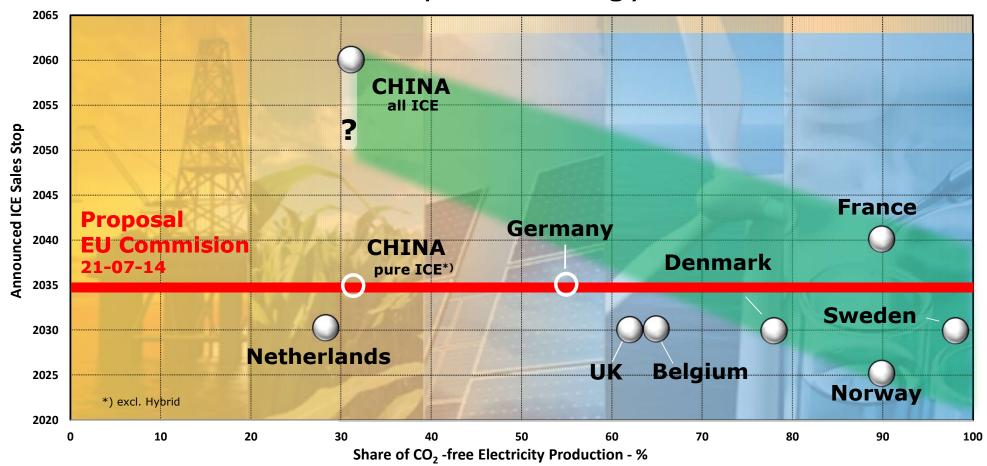
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Announced ICE-Sales Stops vs. Energy Scenarios

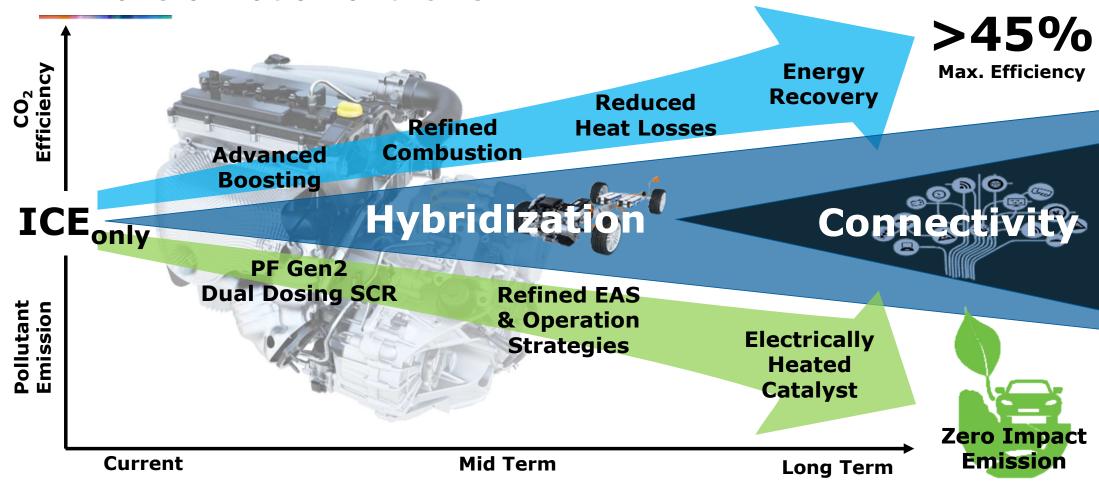
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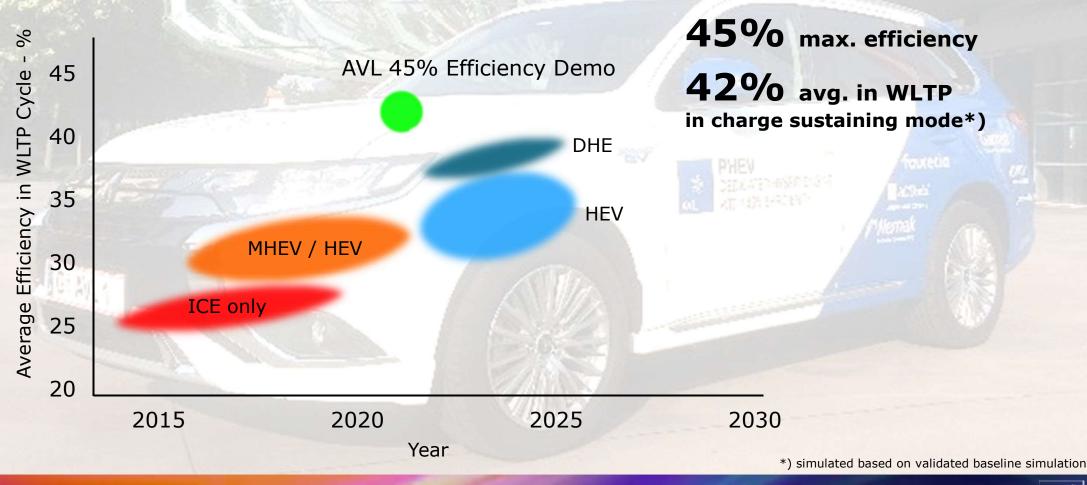
Partially significant mismatch between announced ICE sales stop and primary energy situation

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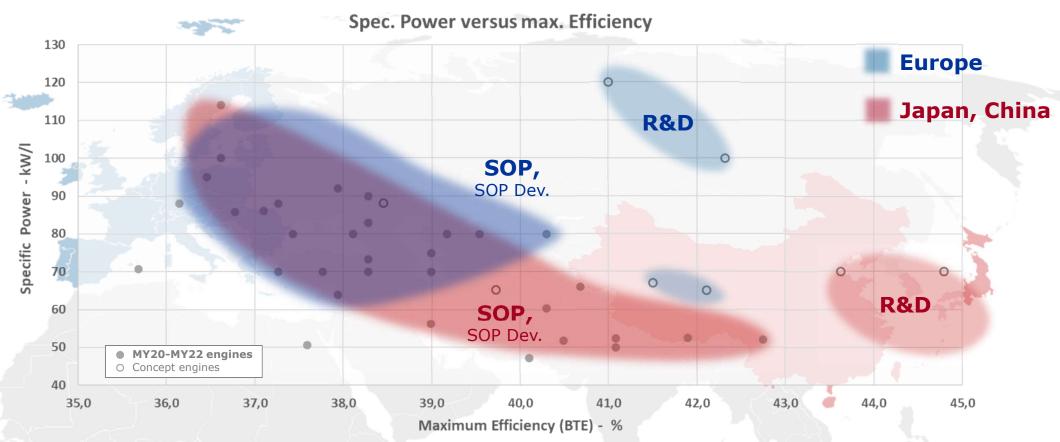
Transformation of the ICE



Dedicated Gasoline Hybrid Engine - Average ICE Efficiency in WLTP



Gasoline Engine Development Trends EUROPE versus ASIA



Europe is applying same base ICE's both for stand alone and with Hybrid, Asia is adding new DHE's

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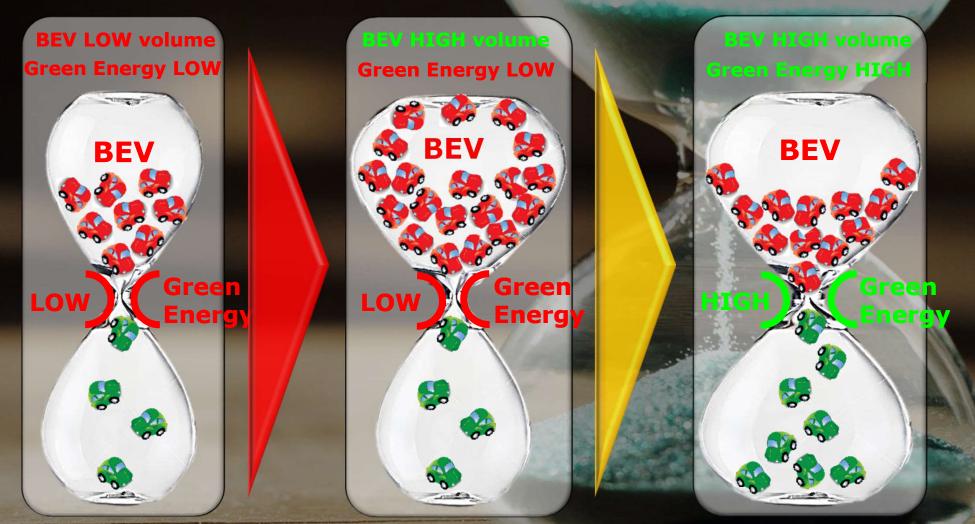
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Political Reality

- 1. Vehicle Portfolio
- 2. Charging Infrastructure
- 3. Primary Energy Supply

Technical Optimum

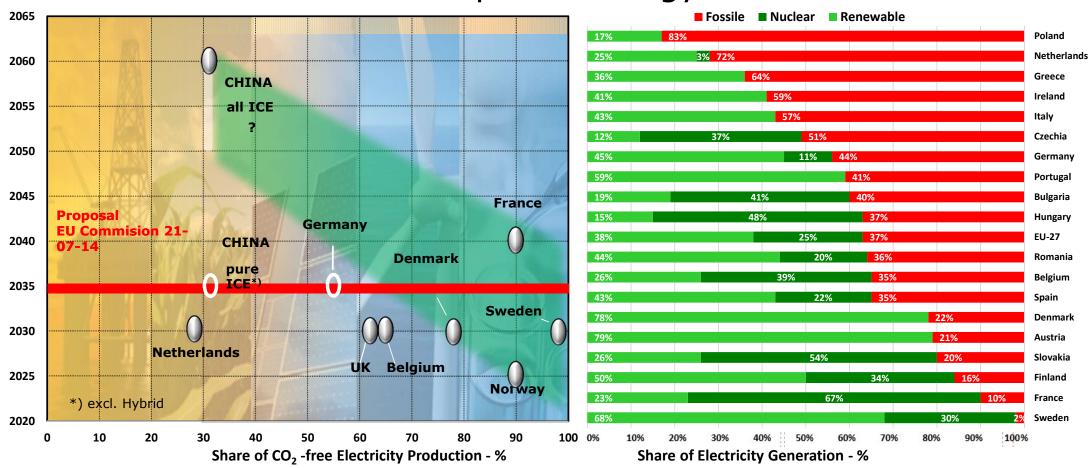
- 1. Primary Energy Supply
- 2. Charging Infrastructure
- 3. Vehicle Portfolio



Less the amount of BEV's but Primary Energy CO₂ is the REAL LIMITATION

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Announced ICE-Sales Stops vs. Energy Scenarios



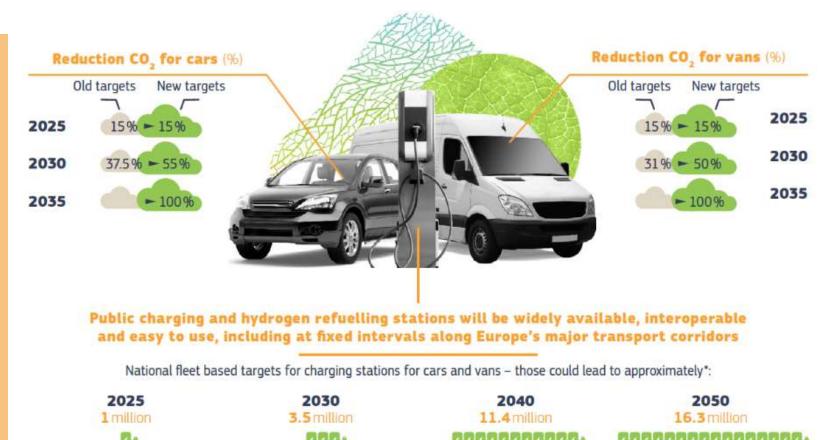
For global warming reduction of primary energy CO₂ is more essential than ICE ban

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Make Transport Greener CLEANER ROAD TRANSPORT

More ambitious CO₂ emissions standards to help grow the number of zero- and low-emission vehicles on European roads.

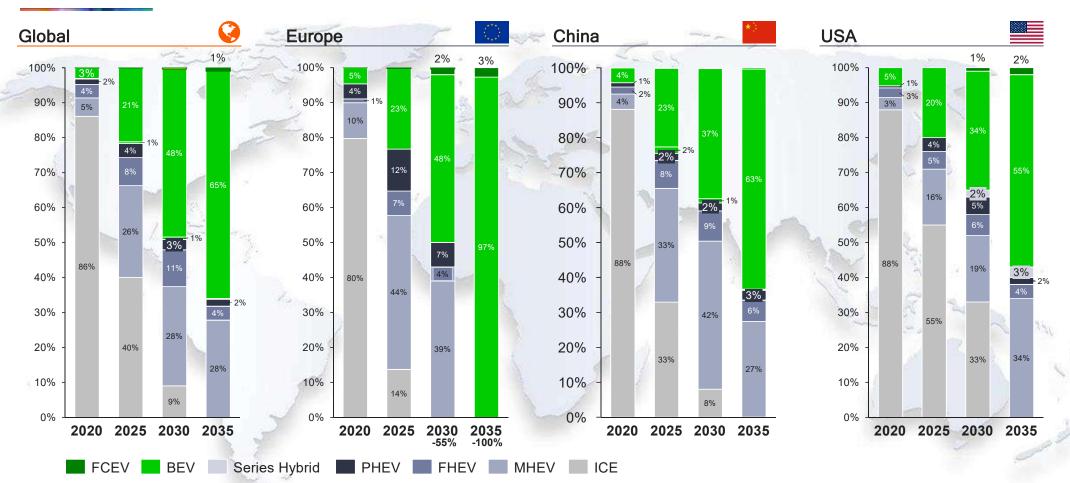
Binding requirements for the rollout of public charging and hydrogen refueling stations for cars, vans and trucks.



*according to Commission Impact Assessment of vehicle uptake following the 'Fit for 55' proposals and assuming an average power output of approx. 15 kW per recharging station

Source: Make Transport Greener Factsheet, European Commission, 14.07.2021

Global Technology Forecast - Net Zero Scenario Status 07/2021



Electrification does not start with e-Motor and Battery, but with the Vehicle BEV Platform Strategy

Native EV or Multi Purpose



BEV Platform Architecture

Native EV or Multi Purpose

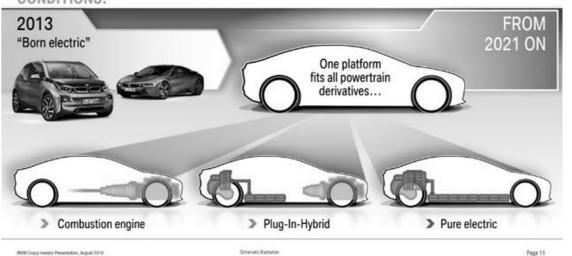


Multi Purpose

Native EV



BMW i. FROM "BORN ELECTRIC" TO "ONE PLATFORM SERVES ALL".
FLEXIBLE VEHICLE ARCHITECTURE TO ENSURE QUICK RESPONSE TO MARKET CONDITIONS.





Next Generation



BEV Challenges

Charging Cost Range Increased incentives in EU DC Charging Infrastructure in EU lead to strong volume growth Cycle Range (WLTP) moves towards 150kW and 1000V → More than doubling from 2019 to 2020 On Bord Fuel Consumption Meter for EU mainly moving into CCS2 BEV in EU for 2023* Battery costs to further reduce ~140 to 115 €/kWh (~2030) for smaller batteries Cycle Range at low temperature Strong interest to understand (WLTP @ e.g. -10°C)* how to use 1000V Power electronic costs drop by 30% *) Under Discussion

Beyond 450V (800V) heading for volume?

Real Life GAP

Interoperability



Charging Future Trends Technology Breakdown



Next 3 years

- System Robustness & Interoperability
- High Power Charging
- System Security
- Plug & Charge

2025

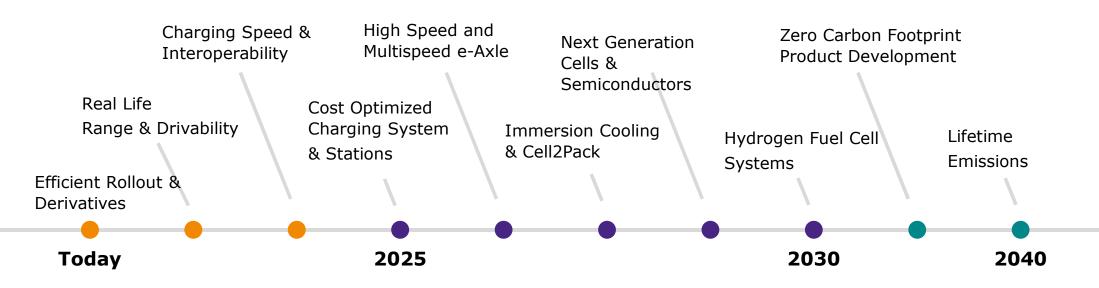
- Advanced Charging Processes: cost optimized / scheduled/ battery life-time optimized
- Galvanic non isolated OBC
- Increased Charging System Efficiency

2030

- GaN/SiC Technology for Charging Components
- Bi-directional Charging/ virtual power plants
- Robotic/"hands-free" charging



xEV Electric Trends and AVL Activities



IMPROVE EXISTING & ROLLOUT EFFICIENCY

NEXT GENERATION

ZERO EMISSION

EFFICIENCY & PERFORMANCE

COST & PERFORMANCE

SUSTAINABLE DEVELOPMENT

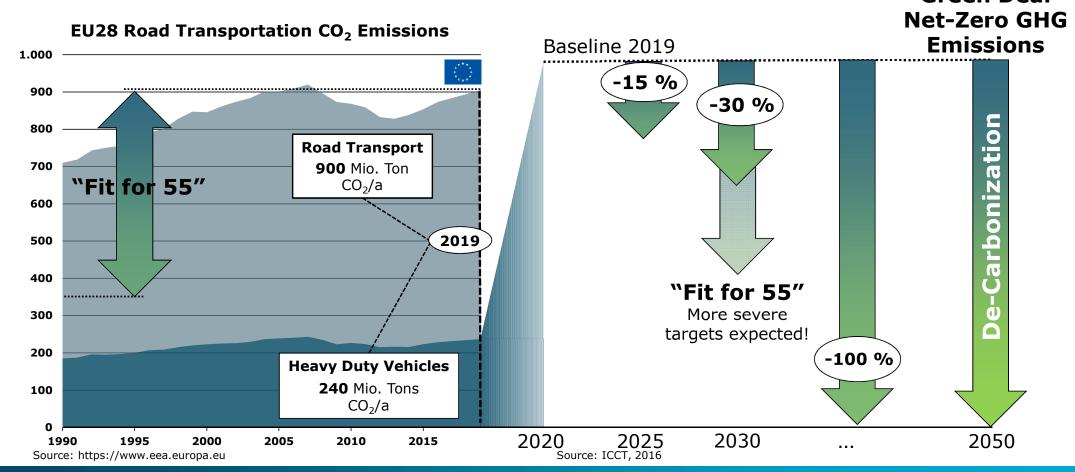


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Global Trends CO₂ Footprint Transport emission and reduction target in Europe

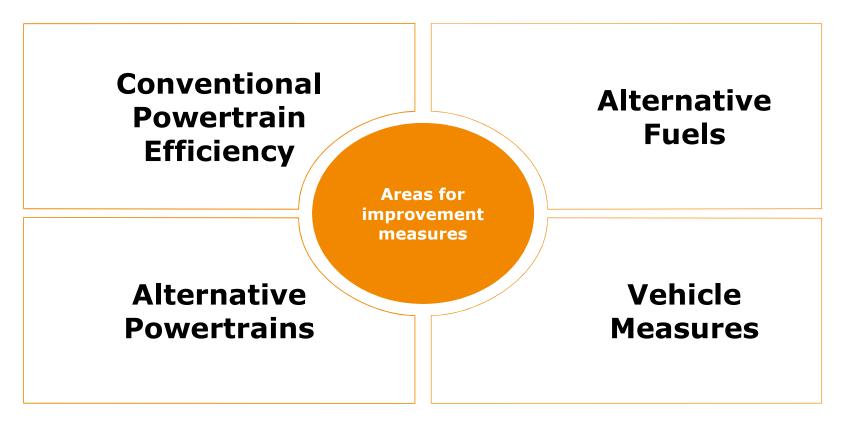




2020 Daimler/Volvo announced to have 2039/2040 100% CO₂ free truck fleets



Possible Measures



Measures will depend on external and internal factors (e.g. demand from customers, push from legislation, position of e.g. vehicles on the product life-cycle, expected competitors' activities ...)

Overview of Possibilities for CO2 Reduction (tank-to-wheel)

Conventional	Natural Gas	Hybrid
MY27 50% BTE, long-term w/WHR up to 55% ≙ <u>16%</u> CO2 reduction (long-haul)	Between 10 to 23% CO2 reduction	Between <u>6 and 10% CO2</u> reduction
Battery-Electric	Fuel-Cell	H2-ICE
No CO2 emissions	No CO2 emissions	97% and more CO2 reduction

Global Trends CO₂ Footprint Contributors to EU CO₂ fleet target achievement 2025





BASELINE

~ 5%

VEHICLE

~ 6%

POWERTRAIN

~ 5%

Charging infrastructure

ZLEV FACTOR

Vehicle Measures:

- Vehicle aerodynamics
- Rolling resistance
- Driveline losses
- Mass reduction, ...

Powertrain Measures:

- Engine FC
- Transmission losses
- Shifting strategy, ...



Zero CO₂ Vehicles:

- Battery electric
- Fuel Cell electric
- Hydrogen ICE



Global Trends CO₂ Footprint Contributors to EU CO₂ fleet target achievement 2030





BASELINE

~ 2% (additional to 2025)

VEHICLE

∼ 2%
(additional to 2025)

POWERTRAIN

25%

(additional to 2025)

Charging infrastructure

H₂ infrastructure

ZLEV FACTOR

Vehicle measures:

- Vehicle aerodynamics
- Rolling resistance
- Driveline losses
- Mass reduction, ...

Powertrain measures:

- Engine FC
- Transmission losses
- Shifting strategy, ...

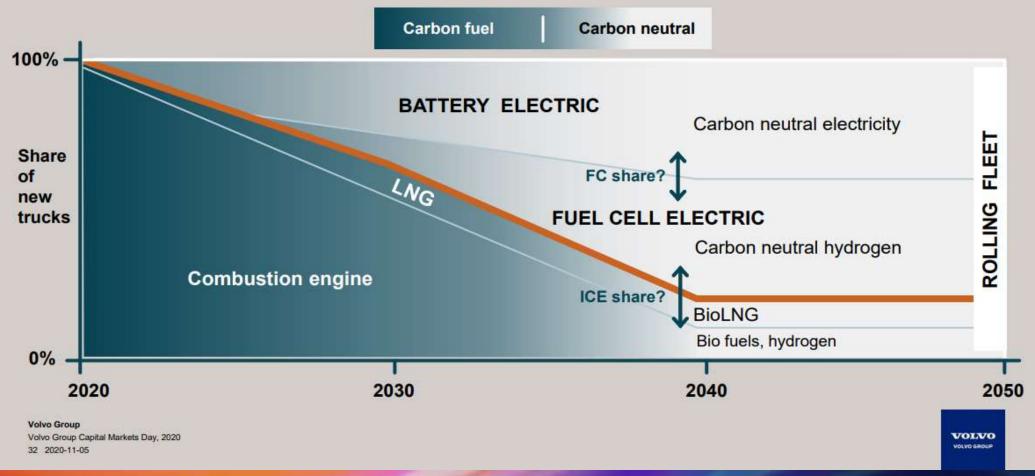


Zero CO₂ vehicles:

- Battery electric
- Fuel Cell electric
- Hydrogen ICE



100% fossil free Volvo Group vehicles from 2040

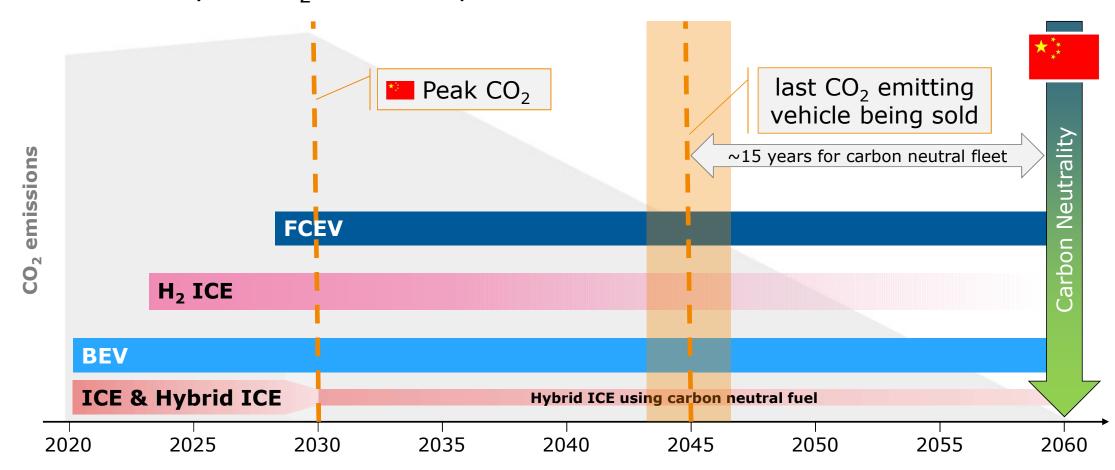






*‡

Global Trends CO₂ Footprint China's way to CO₂ free transportation







Some Thoughts

- For most effective CO₂ reduction, each primary energy CO₂ level requires a tailored technology portfolio → SECTOR COUPLING DECISIVE
- With current visible CO₂ legislation, the further CO₂ reduction will be largely determined by the PRIMARY ENERGY CO₂ level
- Sustainable design of components and powertrain → DESIGN to CO₂

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Thank you



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